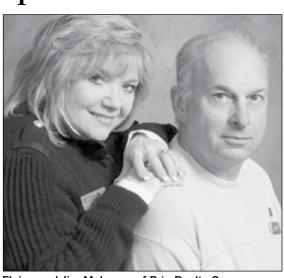
# Business

### Elaine and Jim Mahoney Join Brin Realty Group in Amherst

Elaine and Jim are a team with years of experience in the local real estate market. Together they understand the needs of families who are transitioning between homes and understand the importance of delivering a high level of service. Elaine is a broker associate with a background management and small business ownership, and Jim has over 30 years of experience in cusrelations.





Elaine and Jim Mahoney of Brin Realty Group

"We are so pleased to have Elaine and Jim join us at Brin Realty Group. Their level of experience in the business, commitment to education, and high energy are embraced by the team." said Rene Brin.

Elaine and Jim can be reached at Brin Realty Group, 108 Ponemah Road, Amherst, 672-2727 or www. BrinRealty.com.

# **Area Marketing Consultant Wins Networking Honor**

NASHUA-Jean Rogers, marketing consultant and copywriter from Amherst, was awarded Member of the Year by Business Network International, Nashua North Chapter, at the organization's annual Convention on September 11 at the Center of New Hampshire. Member of the Year is elected by colleagues for the criteria of contributing business knowledge, increasing referrals to local businesses and establishing an environment of growth within the chapter. In particular, Ms. Rogers was cited for her contribution to chapter education, establishing a relationship with Daniel Webster College, whereby a student intern will hold a chapter seat for college credit, and increasing the group's visibility through press relations.

Ms. Rogers lives and writes in Amherst, where her marketing clients realize direct business growth from her evaluation of advertising vehicles, budget and messages.



Jean Rogers

She is also known throughout New England for her Kids Media Diet workshops which educate parents, teachers and healthcare professionals on helping children balance the barrage of media messages they re-

#### Karl Norwood And Mary Ann Esposito Tapped For Business Excellence Hall Of Fame

MANCHESTER - Real estate broker Karl Norwood and "Ciao Italia" host Mary Ann Esposito have been named to New Hampshire Business Review's Business Excellence Hall

'We're thrilled that Mary Ann Esposito and Karl Norwood are the latest inductees into NHBR's Business Excellence Hall of Fame," says Editor Jeff Feingold. "While they come from different walks of life, they both have had an important and long-lasting impact on life in

New Hampshire. Past Hall of Fame recipients include: George Bald, May Gruber, David Putnam, Sylvio Dupuis, J. Bonnie Newman, John Swope, Steve Barba, Gary O'Neil, Kimon and Anne Zachos, Martin Gross, Mary Collins, Tom Corcoran, John Stabile, Pat Gallup, Fred Kfoury Jr.

Norwood and Esposito were honored at NHBR's annual awards pre-

## Aurora Pincince AchievesHome **Marketing Specialist Certification**

BEDFORD — Coldwell Banker Residential Brokerage is pleased to announce that Bedford resident Aurora Pincince, of the Coldwell Banker Residential Brokerage office in Bedford, has been awarded the Certified Home Marketing Specialist (CHMS) national designation created by Martha Webb, author and producer of Dress Your House for Success. To obtain the CHMS designation, Pincince successfully completed a comprehensive course focusing on specific marketing strategies such as property positioning to appeal to specific home buying emotions, and pricing tactics that assist in selling houses faster and at a higher price. Pincince attended the course at the Coldwell Banker Residential Brokerage facility in Rhode Island.

"I am extremely pleased that Aurora has taken this course," said Peter Schwartz, sales manager of Coldwell Banker's Bedford office. "This marketing perspective is especially important in today's environment where houses are competing for buyers. Additionally, learning to stage the property correctly assists buyers in seeing the true potential of a home, an essential element in the purchasing decision. This is another example of how Aurora remains at the forefront of providing the expert knowledge and skills necessary to be successful in today's real estate environment."

Aurora Pincince has been with the Bedford office of Coldwell Banker Residential Brokerage as a sales associate for the past five years. In addition to attaining this national recognition as a CHMS, she has also received numerous awards for "Excellence in Customer Service."

# **Dollar Tree Announces Store Opening In Amherst**

CHESAPEAKE, VA – Dollar Tree, Inc. announced a new store opening in Amherst. The 8,156 square foot store is located in Meadow Crossing, 124 State Route 101A.

This year Dollar Tree will continue to add to its more than 3,500 stores, opening 39 stores in October alone. Open seven days a week, Dollar Tree stores offer a fast, fun and friendly shopping experience.

#### **Community Members Work Together to Raise** Funds for the Animal Rescue League



BEDFORD - Grape Time Winery and the Animal Rescue League of NH have partnered up to market several varieties of wine, of which the sales will ultimately benefit the League. The partnership includes a local artist, Molly Poole and five local venues that will sell the wine. Harvest Market of Bedford, the A Market Natural Foods store in Manchester, Sully's Superette in Goffstown and the Wine Studio, LLC, in Manchester and Londonderry have all agreed to support the League and carry the wines. For each bottle sold to a local store from Grape Time Winery, the League will receive a percentage of the sale. The Harvest Market of Bedford store manager, Janice Morin stated, "Supporting our community is important to us. We feel that the Animal Rescue League of NH specifically is a worthy non-profit and we have shown this through our support of the League in the past and will continue to do so in the future. We are thrilled to be a part of this community effort to assist the animals at the League.'

Grape Time Winery, a division of IncrediBREW, Inc. which is located in Nashua, NH approached the League about this ongoing corporate partnership. The winery, which boasts 13 years of wine making experience, uses quality juice obtained from the major wine produc-

ing regions of the world, including France, Italy, Australia and California. Each batch of wine is handcrafted, fermented, bottled, corked, labeled, and aged at the Incredi-BREW store in carefully controlled 30 bottle lots. The careful selection and creation of each wine produces an end result of quality world class wines. Grape Time Winery owner, Dave Williams, stated, "We are proud of the wines that we produce at Grape Time Winery but we are especially proud that they will be carrying the Animal Rescue League label. It is an honor to be working with them and to support, in our small way, their efforts to help the needy animals of our community. This is truly a Wine with Soul and a Cause with Heart!"

Five varieties of wines have been chosen to date to be carried in the stores; a German Riesling, a Super Tuscan, an Italian Amarone, a Gruner Veltliner and a Pinotage. Paired with each wine is a beautiful watercolor label created by New Boston artist, Molly Poole. When choosing artwork for the labels, the League's representatives felt that Molly's work reflected the style and feeling that we wanted the wine labels to portray.

For more iformation, call Robin Ahlgren at 472-5714 or email robin@rescueleague.org.

# **Stroller Strides Opens in Amherst**

AMHERST - Stroller Strides, the nation's largest fitness program for new moms, has arrived in Am-

"Stroller Strides is a great way to get back in shape, as well as stay in shape," said Beth Civiello, owner of Stroller Strides of Amherst . "We present a fun opportunity for the moms of the Amherst community to turn their strollers into a work-

Stroller Strides of Amherst is celebrating its grand opening on October 25 at 9am-12pm at The Hampshire Dome in Milford.

Stroller Strides is a total fitness program for new moms that they can do with their babies. It includes power walking and intervals of body toning using exercise tubing and the stroller. Taught by nationally certified instructors, it's a great workout for any level of exerciser. In 60 minutes, you will get a total body workout improving your cardiovascular endurance, your strength and your flexibility. The classes are equally beneficial for babies as instructors will weave songs through the workout and incorporate activities to make it fun.

In addition to the classes, Stroller Strides offers playgroups and mom's night out, giving women an opportunity to socialize and further rela-

To celebrate their arrival in Amherst, Stroller Strides is offering 1/2 off the member registration fee.

"We provide the outlet that moms need to enjoy time with other moms, while also focusing on the much needed exercise to fuel their demanding lives," Civiello said. "You can make new friends, get into shape and enjoy time with your baby.'

According to Civiello, Stroller Strides allows women to exercise in a social atmosphere and children can benefit from watching their moms participate. For more information on Stroller Strides, contact

### Antiques at Mayfair Is New S.H.A.R.E. Collection Site

Antiques at Mayfair, at 292 Rte. 101, Salzburg Square in Amherst, is announcing its participation as a collection site for donations to the S.H.A.R.E. program in Milford. With the current economic situation, it is anticipated that the need for donations will be largely increased this year. Some suggested donations include: canned goods; pasta, rice and dinner helpers; baking mixes and dry ingredients; toothpaste, toothbrushes, shampoo, soap and similar toiletries; disposable razors; paper goods; diapers, ointment, baby food and other baby needs; any other non-perish-

"It's families that make the Souhegan Valley such a special place to live, work and play. And to be able to help families that might need a hand is really our privilege. It's our hope that, throughout the holiday season, people will remember to bring an item for donation along in their car whenever they're out and about, and feel free to drop in with that item whenever it's convenient."

# Souhegan Valley Expo 2008 Opens October 23 at Hampshire Hills

MILFORD – Over 130 Exhibits will fill the floor at Hampshire Hills in Milford on October 23 representing a full scope of services, businesses and restaurants. A preexpo celebration at 11:00 AM in the Hampshire Dome, (also on Emerson Road), will open with a Star Show on the ceiling of the Dome by the Christa McAuliffe Planetarium. Gary Hirshberg, CE-Yo of Stonyfield Farm and author of "Stirring It Up; How to Make Money and Save the World" will keynote the event to set the tone for the theme of the day with a welcome from Dr. Lyonel Tracy, Commissioner, NH Dept. of Education. Junior and Senior students from area high schools have been invited to take part and explore the many career opportunities represented.

Many of the vendors will be conducting in-booth demonstrations of their products and services and have items for sale. Hampshire Hills will have a full range of programs ready to try including the Climbing Wall; Mount Washington Observatory Educational Center will bring Lightning to the Exposhowing why it is the home of the "World's Worst Weather". Author Rebecca Rule is signing her newest book, "Live Free and Eat Pie: A Storyteller's Guide to New Hampshire" at Just Read Books while the Balsam's Culinary School will show the audience clever tricks of carving and decorating just in time for the holiday table. Many of the area's finest restaurants and caterers will display their culinary talents starting at 3:00 and offering samples to the public.

A full schedule of workshops will entertain and educate starting with a series targeting the students that will cover interviewing skills, handling personal finance and the consequences of bad judgment. From 3:00 until 6:00, topics will include Liz Barbour, Creative Feast, Using Local, Seasonal Harvest, UNH Sustainability Project - When the Dump Becomes a Goldmine, the Greenest Campus in the country, Renewable Energy, Saving Money and Energy in business and municipal buildings and many more!

The Opening in the Dome is open to the public at no charge. All events during the Best of Souhegan Expo are open to the public. Admission tickets to the Expo and all events and workshops from noon to 7:30 will be charged. Children under 12 are free.

# Opera New Hampshire Announces New Board Members

MANCHESTER - Rich Bojko, co-owner of Parker-French Antiques in Northwood, was voted in for the second year as president of Opera New Hampshire.

This year is an exciting year for Opera New Hampshire as we celebrate our 45th season with woman of passion, "Carmen" and "Aida," says Bojko.

Besides Bojko, officers include Christine Parent, first vice president, manager in product development for Medical Information Technology Inc. in Westwood, Mass.; Laurence Weissbrot, second vice president, director of actuarial research and underwriting for Northeast Delta Dental in Concord; Jean Esslinger, interim treasurer, vice president of Legacy Financial Solutions, Inc in Manchester; and Denis Paiste, secretary, business reporter for New Hampshire Union

Opera New Hampshire will present the production of George Bizet's "Carmen" on Oct. 18, at 7 p.m., and Giuseppe Verdi's "Aida" on Jan. 11, at 2 p.m. Both operas will be performed by the renowned Teatro Lirico D'Europa at the Palace Theatre, 80 Hanover St., in Manchester, N.H. For tickets, call 668-5588 or visit palacetheatre.org.

"Last year we introduced an afternoon opera and received positive feedback from our audience. With Aida in January, we hope that the popular story and Sunday afternoon performance will encourage families to come out and enjoy this exciting production," says Bojko. "This is a great performance to introduce your children to opera." Visit Opera New Hampshire on the web at www.OperaNH.org.



www.BrinRealty.com

**Investors are buying NH** properties NOW.

They understand opportunities abound in times of market uncertainty...

Read why and get the full story at www.BrinRealty.com.





603-673-1775



WILTON \$250,000 Antique Cape located on corner lot with views and large barn. MLS#2745988



Norwood Group

development potential. MLS#2746110



your opportunity to purchase his stunning Colonial located on over 4+ acres. This home features 4 bdrms, 3 ba's, 9' ceilings, oversized deck and 3 car attached garage all within close proximity to the village MLS#2739120

**AMHERST** \$1,750.00/mo e unit with newer kitche living room with fplc. First floor laundry, finished basement and much more. MLS#2746883



baths, fireplace living room. Back apartment has 1 bdrm and 1 full bath, separate utilities. MLS#2724150